



## Finance

***“We use the TOEIC test as a fundamental part of our language training for new recruits.”***

Takanori Kodama, Staff Manager, Human Resources Department,  
The Dai-ichi Mutual Life Insurance Company

### **For financial leaders all over the world, the TOEIC® tests equate to success.**

In today’s global financial industry, the use of the English language can be a common denominator. From small company finance departments to international commerce, the financial sector looks to hire, place and promote employees who have the workplace English-language skills that can communicate across borders.

### **The TOEIC tests are the global standard for English-language assessment.**

ETS, an industry leader in English-language assessment for over 60 years, designed the TOEIC® tests to measure workplace English skills. Test questions are based on real-life situations that are relevant to global organizations and familiar across cultures. In fact, more than 10,000 organizations in 120 countries rely on the TOEIC tests to evaluate English-language proficiency.

#### *Financial institutions worldwide make the TOEIC tests part of their corporate culture*

*“We believe that English is very important to business. We require the TOEIC test score when hiring new employees. We use the TOEIC test to assess the English language ability of our current employees and we value the TOEIC test in our English language assessment.”*

Zulnasry, Corporate Communication, Assistant Vice President,  
Bank Negara Indonesia, Indonesia

*“The implementation of an internationally recognized and standardized tool, such as the TOEIC test, is very important for us because it allows us to measure the level of English of our people — both in the recruiting process, as well as their annual evaluation. The proof is that approximately 20% of our staff takes the test annually.”*

Diego Fabian Lopez, Human Resources Manager,  
Accenture Chile Consulting and Services Ltd., Chile

*“We are a 106-year-old insurance company, with assets of over 30 trillion yen (about US \$300 billion) and have contracts with over 8 million clients. We use the TOEIC tests as a fundamental part of our language training for new recruits. The 2,200 staff members that have been here less than 20 years will take the TOEIC test this year, but as of next year, those who have been here for less than 15 years will be required to take the test annually. We are aiming to develop a culture of language learning within the company.”*

Takanori Kodama, Staff Manager, Human Resources Department,  
The Dai-ichi Mutual Life Insurance Company, South Korea

## The TOEIC tests can help you build a more effective workforce.

Fair, valid and reliable TOEIC test scores can help you make your most important personnel decisions, so you are more efficient at selecting, hiring and promoting. ETS offers TOEIC tests to meet your needs, no matter which English skills are used in your workplace.

**The TOEIC® Listening and Reading test** is a valid assessment of English language listening and reading skills. The test is designed to determine if job applicants or employees have the ability to comprehend and use English effectively in the workplace. The test uses real examples of spoken and written English collected from around the world. In addition, test results provide meaningful feedback about test takers' strengths and weaknesses.

**The TOEIC® Speaking and Writing tests** are the perfect complement to the TOEIC Listening and Reading test. They are two separate assessments that can be taken individually, together or in combination with the TOEIC Listening and Reading test for an in-depth assessment of all four skills.

More than 10,000 organizations in 120 countries rely on the TOEIC Test for English-language proficiency. Here are just a few in the Finance Industry:

**Accenture Chile Consulting and Services, Ltd.**

Chile

**Bank Negara Indonesia**

Indonesia

**International Trade Institute (ITI) TAITRA**

Taiwan

**The Dai-ichi Mutual Life Insurance Company**

South Korea

	TOEIC® Listening and Reading Test	TOEIC® Speaking Test	TOEIC® Writing Test
Format	2.5-hour, paper-based test	20-minute, computer-based test	1-hour, computer-based test
Questions	200 multiple choice questions prompt	11 questions that require test taker to respond to a spoken and/or written prompt	8 questions that require test taker to respond to a written prompt
Administration	In secure test centers or your own facility	Via computer in secure test centers or your own facility	Via computer in secure test centers
Scoring	Total scores range from 10–990	Total scores range from 0–200 and fall into one of 8 proficiency levels	Total scores range from 0–200 and fall into one of 9 proficiency levels



**To learn more about the TOEIC tests and how they can benefit your institution:**

Contact your local ETS Preferred Network office, visit [www.ets.org/epn\\_directory](http://www.ets.org/epn_directory), or e-mail [globalforum@ets.org](mailto:globalforum@ets.org).

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