Jade W. Dagher

Facilitator

Starting a Business
Growing a Business
Sales Team Development

Jade is the owner of EXPAND, a consulting firm specialized in financial planning and corporate benefits. He is also the Managing Director of WIDE, a business planning and development consulting firm specialized in cash-flow management.

He has over 13 years' experience in banking, feasibility studies, and other financial planning services for individuals and small- and medium-sized businesses. Over 400 clients have participated in training workshops which Jade has been conducting for the past 9 years. His Sales Team Development Program, which he has been delivering since 2006, has helped his clients realize significant growth ratios.

Jade is also a university teacher in Sales Management and Risk Management and a Unit Manager at Metlife Alico's Lions Agency.

He founded the Positive Influence Friends-Positive Attitude Friends (PIF PAF), a group with members from different backgrounds focused on the joint development of a positive mental attitude, and is a volunteer consultant for INJAZ (a member of Junior Achievement Worldwide.)

Jade became a certified Cisco Entrepreneur Institute facilitator after successfully completing the Institute Program Manager and Facilitator training in December 2010. He earned his Bachelor degree in banking and finance from Notre Dame University in Lebanon.